

# **EXHIBITOR STATS:**



**705** Exhibitors



**348 NEW Exhibitors** 



**259** International



**65** Inventors

## **ATTENDEE STATS:**



# **38% INCREASE IN ATTENDANCE FROM 2021**







VIP ATTENDANCE DOUBLED FROM NHS 2021

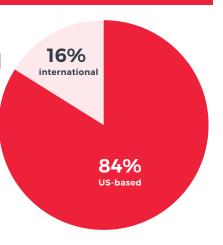
24%

21% with purchasing

power of 1M+

attended for the first-time

have a purchasing power of 5M+



#### ATTENDEES REPRESENT A VARIETY OF THE INDUSTRY:



Wholesaler/Distributor/Co-op



**Independent Retailer** 



Product Development/R&D



Manufacturer



Online/E-commerce



Builder/Contractor/Remodeler

#### **NOTABLE NAMES:**

- True Value Company
- CVS
- McCoy's Building Supply
- Home Depot
- Dick's Sporting Goods
- BJ's Wholesale Club
- JC Licht / ACE Hardware
- Bunning's Group
- This Old House
- Walmart



**38**%

of attendees are interested in sourcing from international vendors

### **87 COUNTRIES REPRESENTED**

#### **TOP 8 COUNTRIES:**

- USA
- · India
- Canada
- Australia
- China
- England
- Mexico
- Taiwan







#### **2022 TESTIMONIALS**

We were overwhelmed by everything that went on in the HABITAT area, the interest at booth level was incredible, and the quality of the leads outstanding. This year's National Hardware Show is without question the best I've attended to date after two previous visits."

Wayne de Wet, Inventor, ToolTalk

"I have been exhibiting at NHS for around twenty years. The Show has gone through many changes, but improving communications between manufacturers and dealers and distributors has always been a strong focus."

Kim Campbell Brown, VP Sales & Marketing, Gerstner & Sons

"The Show provided many highlights, but the one that shines above the rest was networking with the attendees and the new connections we made. We're thrilled to share that in the weeks following NHS, we successfully entered into contracts with the new customers we met at NHS."

Kimm Ried & Patrick Williams, Vice-President & CEO, PAAKline LLC

# **KONDUKO LEAD RETRIEVAL STATS:**



71% of Exhibitors had 20+ leads

26% of Exhibitors had 50+ leads

Average # of leads per Exhibitor: 39

Total interactions - 24,002

(a 20% from 2021)

**Total leads - 22,274** 

(a 16% increase from 2021)

"Easy to work with....Best Lead Capture solution we've used"

**EBI Distribution** 

"Attendees preferred it to giving out business cards"

Snow Joe

"We don't miss a lead. We appreciate you" Dave. Midwest

## **MEDIA / IMPRESSIONS:**

450M

media impressions

**150**+

total media placements (and counting)



**TOTAL MEDIA ATTENDEES** 

media attendees

#### SOCIAL MEDIA COVERAGE











## TOP PERFORMING MEDIA OUTLETS





















